



PRESERVATION. PROTECTION. CONFIDENCE.  
**THE CLEAR CHOICE FOR WINDOWS**

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Volume #3, Issue #1

## Sales Corner:

April 13<sup>th</sup> 2012 will go down as an important date in history for Winco Window Company. Winco Window Company launched its new and completely revamped website. ([www.wincowindow.com](http://www.wincowindow.com)) The "new" website is loaded with useful tools such as updated series sections, sample projects and the "My Winco" area. Check it out; it will clearly make your day.

## Summer Work:

Winco Window Company has had a great year so far. We are rapidly closing in on the final opportunities for summer work. Currently we are running about 8-9 weeks. If you have an opportunity that is needed for this summer, please get it booked or pre schedule so we can plan accordingly.

## Did You Know?

Winco Window Company has a complete line of terrace and sliding glass doors. These doors make a perfect complement to any of our window offerings.

## Coming Soon:

Here is a list of upcoming items that Winco Window Company will be launching soon:

- Updated Detail Binder – Summer 2012
- Website Phase II – TBD

## Food for Thought:



## The theory of "Broken Windows"

When a window is broken and someone fixes it that is a sign that disorder will not be tolerated. But "one unrepaired broken window is a signal that no one cares, and so breaking more windows costs nothing." By author James Q. Wilson.

## Top Performers:

The commercial window market appears to be trending up. Winco Window Company would like to acknowledge are top producing reps for the first quarter of 2012.

- Gantt Miller IV
- Tim Cox
- Tony Dispoto
- Marty Colby
- John Murray

## Up Coming Projects:

Winco Window Company is excited with three new opportunities that we have been selected for. These three projects will expand on Winco Window Companies creativeness and ability to modify existing systems to create a custom solution.

Port Imperial Building G – *Tony Dispoto*  
Twelve story, mixed use building with 1550, Sliding Doors and Receptor.

Donahue Residence Hall Auburn Univ. – *Marty Colby*  
Auburn University Student housing utilizing our 1450 Hung Replica with Grids and contour receptor.

Mission Bay Block II – *Gantt Miller IV*  
Nine story Residential Apartments with 1150 and terrace doors.

R.J. Reynolds –  
R.J. Reynolds Corporation building renovation in Salem NC with our historic 3250 Steel Replica window and grids. Check out our "In the News" section on our website for further details.



**R.J Reynolds Building Salem NC – summer of 2012**